

# ADAM CRIST, ALC

*Land Agent*

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Peoples Company - Wisconsin  
207 High Street  
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## BIO

Adam Crist is a land broker and shareholder of Peoples Company, an industry-leading firm that focuses on land brokerage and auctions, land management, land investing, energy management, and appraisals throughout the nation. Since joining the company in 2020, Adam has become a versatile member of the cohesive team, assisting in large projects throughout the Midwest. Adam's primary focus is to facilitate land transactions and land investments by representing landowners to assist in the acquisition or disposition of farm and land assets through traditional listings and a variety of land auction formats. Adam is an integral part of the growth at Peoples Company with the opening of a remote office in Mineral Point, Wisconsin.

Adam has embraced the collaborative culture of the company and serves as a mentor to new agents. He's been recognized as a top producer by Peoples Company and the brokerage industry with sales for the three most recent years totaling over 30,000 acres with a market value of \$300 million dollars. Adam is well versed in all types of land transactions from income-producing farmland to recreational properties and is focused on land auctions, public and private listings, and land investment opportunities throughout the Midwest. Adam most recently received the coveted Accredited Land Consultant (ALC) designation from the REALTORS® Land Institute. The ALC designation demonstrates his proven track record of transaction performance in land sales and his commitment to professional growth and conducting business with integrity.

Adam grew up on a farm in southwest Wisconsin in the town of Darlington. He helped manage the family farm which consisted of over 2,000 acres of row crops and over 350 head of Black Angus cattle. This experience has made Adam extremely knowledgeable in every aspect of the agriculture industry. He currently resides in Mineral Point with his wife, Jora, and their three children.

## LICENSES

Illinois: 475.204295  
Wisconsin: 89336-94

## **MEMBERSHIPS & AFFILIATIONS**

- Peoples Company Shareholder
- REALTORS® Land Institute
- REALTORS® Land Institute Upper Midwest Chapter, Vice President
- American Society of Farm Managers & Rural Appraisers
- South Central Wisconsin REALTORS® Association
- Wisconsin Association of REALTORS®
- Illinois Association of REALTORS®
- Wisconsin Auctioneers Association
- Wisconsin State Cranberry Growers Association
- National Auction Association

## **AWARDS**

- Peoples Company Top Producer Award, **2022, 2023, 2024**
- REALTORS® Land Institute APEX Top 20 Nationally, **2021, 2022, 2023, 2024**
- REALTORS® Land Institute APEX Producer Award, **2021, 2022, 2023, 2024**
- REALTORS® Land Institute APEX Award, Regional Broker of the Year, AgLand Sales Crops, **2023, 2024**
- REALTORS® Land Institute APEX Award, Regional Broker of the Year, Auction Land Sales, **2024**
- National Association of REALTORS® Commercial Award, **2022**