

# JULIE BOGGS, AFM

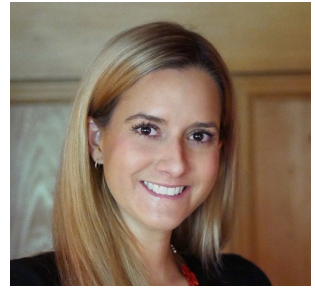
*Land Manager*

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# JULIE BOGGS, AFM

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## **BIO**

Julie has been managing agricultural property in the Delta since 2014. She spent her first 8 years managing farms at Delta Land & Farm Management in Mer Rouge, LA. At Delta Land, Julie managed property for the owner of the company, several investment funds, and various multi-generation family landowners, including her own. Alongside two other managers, Julie oversaw 125,000+ acres of farmland, covering Louisiana, Mississippi, and Arkansas. She built an extensive network of successful farmers in the region, directly managing over 75 tenants across 18 Parishes/Counties. The variety within the landowner portfolio that Julie managed at Delta Land gave her unparalleled experience in Land Management in the Delta region, where Land Management is still relatively new compared to the rest of the country. She is particularly successful at tailoring her management style to the particular landowner at hand, understanding that the needs of an institutional investor and a family landowner can be very different. Her ability to seamlessly navigate relationships within the Ag-space from top to bottom can be attributed to her liberal arts education and her unique path to Land Management.

Julie recognizes the importance of farmland as a long-term investment, calibrating her management recommendations in the short term with fluctuations in farmland prices, commodity markets, input supply chains, and the annual financial needs/concerns of a given landowner. She managed an organic rice farming operation at Delta Land from its infancy in 2015, managing the transition and certification processes of 3,300+- acres of conventional land to organic cropland. In the process, Julie gained knowledge of the organic process, organic inputs, organic governing bodies, and the benefits of sustainable farming practices.

Julie joined Peoples Company as a Land Manager in September of 2022, along with her husband Thomas, who is a real estate agent. Since joining Peoples Company, Julie has continued to gain experience managing properties in Louisiana that grow rice, cotton, corn, soybeans, wheat, peanuts, and grain sorghum. She has orchestrated several major improvement projects to maintain irrigation infrastructure and access to water on properties that require these to maximize their return potential and maintain their value. Julie has a great interest in being at the forefront of sustainability initiatives in the region. In 2025, Julie hosted auditors to successfully complete a Leading Harvest sustainability program audit of all of her managed farms in Louisiana. In the Fall of 2023, Julie gained her Accredited Farm Manager designation through the American Society of Farm Managers & Rural Appraisers, joining a select 43% of the ASFMRA membership who have received the Accredited status and currently maintain it through the ASFMRA continuing education program. This made Julie the very first Female Accredited Farm Manager in Louisiana. Julie and Thomas reside in Monroe, Louisiana with their three children, Wyatt, Warren, and Goldie.

## **EDUCATION**

Julie attended Colgate University in New York where she received a Bachelor's in Fine Arts and Art History.

## **LICENSES**

Louisiana - #SALE.995689256-ACT

Arkansas - #SA00098117