

# PETER ISAACSON, AFM, AAC

*Senior Land Manager*

Email: Peter@PeoplesCompany.com

Mobile: 515.468.9393

Office: 641.653.5900

Peoples Company - Clive  
12119 Stratford Drive, Suite B  
Clive, IA 50325



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Peter Isaacson joined the Peoples Company team in 2018 and focuses on Land and Asset Management for the Clive, Iowa based company. His passion for both production agriculture and conservation make him a great addition to the land management team at Peoples Company.

After growing up on his family's row crop and beef operation along the banks of Maryland's Chesapeake Bay, Peter's passion for agriculture led him to Ames, Iowa where he continued his education at Iowa State University obtaining a bachelor's degree in Agricultural Studies and a minor in Agronomy. Growing up on Maryland's eastern shore gives Peter a strong conservation background with extensive knowledge regarding cover crops, no-till, nutrient management, water quality, and total soil stewardship. Previous work experiences have provided Peter with a wealth of knowledge regarding Ag retail, agronomy, biotechnology, custom operations, conservation, and Midwestern crop production methods, all which are utilized in his current role as a land manager.

Peter understands that appreciation and sustainability go hand-in-hand, and manages farms with a goal-oriented, performance-driven approach. Peter has experience managing farms in Iowa, Illinois, Nebraska, Minnesota, and other properties throughout the Midwest. These farms feature diverse cropping plans, organics, complex leases, conservation practices, and capital improvement projects, leaving no stone unturned when it comes to increasing revenue and sustainability.

## **EDUCATION**

Iowa State University, B.S. 2018 Ames, Iowa

## **EXPERIENCE**

- Collecting, organizing, and storing important farm data and documents on behalf of landowners.
- Goal-oriented with increased appreciation/income through sustainability and social responsibility.
- Cover crop funding, utilization, and application.
- Soil health monitoring focused on enhancing soils.
- Financial analysis of capital improvement projects.
- Analyzing, drafting, and enforcing diverse farm leases to fit the goals and expectations of each landowner.
- Recruiting top farm operators to fulfill the requirements of each farm lease and achieving farm goals.
- Hunting leases and other "value added" revenue streams.
- Farm drainage consultation, planning, and implementation.
- Budgeting, implementing, and overseeing custom farming agreements to achieve superior returns.
- Understanding of current FSA & NRCS programs and funding available to landowners to offset costs and improve returns.
- Experience with alternative crops, USDA certified organic, and "niche market" crops.
- Crop Insurance selection and utilization to offset risk associated with crop ownership.
- Leading Harvest oversight and compliance.

## **LICENSES**

Illinois: #475.184097

Iowa: #S66815000

Nebraska: #20190425

## **AFFILIATIONS, ACCREDITATIONS, & AWARDS**

- American Society of Farm Managers & Rural Appraisers, Accredited Farm Manager (AFM), Accredited Agricultural Consultant (AAC)
- Licensed Real Estate Agent in Illinois, Iowa, and Nebraska
- ASFMRA Iowa Chapter Board Member
- Iowa Farm Bureau Member
- Iowa Corn Growers Association Member
- Iowa Soybean Association Member
- Mid-Iowa Estate & Financial Planners
- DMAAR Member