

# ROSS ZELINSKY

LAND AGENT ASSOCIATE

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## BIO

Ross Zelinsky is a land agent associate with Peoples Company, a leading firm in farmland brokerage, management, appraisal, and investment. With a focus on land brokerage, Ross has been an essential part of an internal brokerage team by helping facilitate over 100 million in real estate transactions each year since 2021.

Ross is here to help his clients effectively market their properties through a variety of channels, including public auctions, listings, and off-market transactions. Using Peoples Company's renowned design team, Ross ensures that each property has a customized marketing campaign that maximizes its exposure and value.

Before joining the land brokerage team at Peoples Company, Ross worked with a large and highly profitable farming operation in central Iowa, assisting in the planting and harvest of a vast number of acres. He holds a bachelor's degree from Iowa State University with a degree in Agricultural Business and Liberal Studies

Outside of Peoples Company, Ross works to constantly improve and maintain his family farm in Carlisle, Iowa. Researching the highest and best practices to maintain a sustainable farm and be a good steward of the land.

## EDUCATION:

Ross graduated from Iowa State University with a Bachelor's Degree in Agricultural Business & Liberal Studies in May of 2020.

## MEMBERSHIPS & AFFILIATIONS

Peoples Company Shareholder  
National Association of REALTORS®  
Des Moines Area Association of REALTORS®  
Realtors Land Institute

## LICENSES

Iowa: S70718000