

# TROY VOGEL

*Land Manager*

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Peoples Company - Cumming

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Troy grew up on a row crop and livestock farm in south-central Iowa, where he developed a lifelong connection to agriculture. Since 2011, he has worked in real estate and recently transitioned to the Land Management Division at Peoples Company. Troy enjoys building strong, lasting relationships with farmers, landowners, attorneys, bankers, and CPAs. His goal is to manage farms effectively while leveraging the insights and skills gained from years of experience in both agriculture and real estate.

Known for his ability to form meaningful connections, Troy consistently delivers tailored solutions that align with his clients' goals and help maximize the value of their land. He is based out of the Cumming, Iowa office and is deeply passionate about agriculture and supporting clients of all backgrounds in managing and growing their agricultural portfolios.

Troy approaches land management with a grounded, practical mindset, guided by the principles of sustainability and relationship-building. His strong communication skills and deep understanding of both farming and land ownership challenges allow him to build trust and maintain open, transparent dialogue. By prioritizing each client's unique needs and treating every relationship with respect, Troy works to deliver the best possible outcomes for those he serves.

Troy is currently licensed in Colorado, Nebraska, Kansas, Wyoming, Missouri and Iowa. He is also a proud member of the American Society of Farm Managers & Rural Appraisers (ASFMRA).

## **EDUCATION**

Grand View College, B.A. Political Science with a minor in Business, 1993, Des Moines, IA

## **LAND MANAGEMENT EXPERIENCE**

- Collaborates with landowners to identify their goals and implements strategies to achieve them.
- Aligns lease structures to fit the goals of the landowner.
- Provides tailored landowner reports, interpreting yield, fertility, and soil health data to drive profitability and efficiency.
- Capital improvement oversight focused on sustainability and long-term outcomes.
- Implemented advanced soil health strategies, improving crop yields and land resilience for future production.

## **LICENSES**

Colorado: FA.100036610

Kansas: SP0232634

Nebraska: 20110509

Wyoming: RE-15804

Missouri: 2025038785

Iowa: S73866000

## **MEMBERSHIPS & AFFILIATIONS**

National Association of Realtors

Colorado Association of Realtors

Logan County Board of Realtors

Kansas Association of Realtors